

HEAR FROM OUR SUPPLIERS



OPS provides an excellent professional service tailored to our business needs. The team is efficient, reliable, and highly supportive, playing a key role in the successful communications and growth of the Prulab portfolio across the UK healthcare system. The quality of support consistently exceeds expectations.



*Andy Oades,
Founder and Director,
Prulab Pharma Ltd*



Reliable access is built on strong distribution partnerships. Together with Oxford Pharmacy Store, we are strengthening the supply structure supporting our contrast media in the UK. We appreciate Oxford Pharmacy Store's partnership and their shared commitment to supporting NHS service continuity.



*Alex Johnson,
General Manager Commercial Operations,
Farmak International UK/IE*

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CONTACT US



<https://oxfordpharmacystore.co.uk/>



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OUR GREEN PLAN

At OPS, we understand the significance of decarbonising the NHS supply chain and waste management. These are crucial if we are to become net zero by 2045 and combat climate change. To meet our sustainability targets and reduce our dependence on fossil fuels, we need to ensure all our suppliers and partners are aligned with us in this ambition, together with improving overall waste management.

The OPS Green Plan Strategy aims to enable us to:

- Reduce total carbon emissions by reducing our dependence on fossil fuels.
- Consider the environmental impact of everything we do.
- Develop a Sustainable Procurement Policy that aligns with NHS and OPS net zero ambitions.
- Support the implementation of a minimum 10% weighting on net zero and social value for all NHS tenders.
- Reduce consumption and waste by rigorously reviewing all waste streams.
- Review the NHS single-use plastics pledge and implement direct actions to meet these targets.

OUR SALES & BUSINESS DEVELOPMENT TEAM

CHARLIE FOX



Charlie is our Business Development Manager at OPS, responsible for identifying and onboarding new suppliers to support growth. He manages the full supplier acquisition process, from initial identification and engagement to onboarding, ensuring all partners are set up for success. Get in touch using the details below.

E: charles.fox@oxfordhealth.nhs.uk

M: 07769 300433

SAMIRA AKRAM

Samira is our Sales Account Manager, with a focus on Key Account Management, collaboration, and driving business growth. She works closely with clients to identify opportunities and deliver tailored solutions. Get in touch using the details below.



E: samira.akram@oxfordhealth.nhs.uk

M: 07584 445430



OXFORD PHARMACY STORE



Oxford Pharmacy Store (OPS) is a wholly owned directorate of **Oxford Health NHS Foundation Trust**.

OPS is an NHS-owned specialist pharmaceutical wholesaler, dedicated to supplying private and secondary care providers across the UK.

GET IN TOUCH

HEALTHCARE WITH PURPOSE



As part of Oxford Health NHSFT, OPS is a specialist pharmaceutical and healthcare wholesaler with a deep-rooted NHS customer base.

By working with NHS Pharmacy Manufacturing Units and selected commercial suppliers, we offer an extensive range of quality-assured medicines at cost-effective prices.



DRIVEN BY
NHS INSIGHT
& EXPERIENCE

RELIABLE,
QUALITY
ASSURED
SUPPLY CHAIN

TAILORED FOR
COMPLEX
SECONDARY
CARE NEEDS



WHY PARTNER WITH OPS?



The Ethical Loop

Unlike the standard supply chain, at OPS, 100% of our profits are reinvested back into the NHS to support frontline patient care.



Strategic Focus

We serve over 98% of all UK hospitals and Acute NHS Trusts, strengthening partnerships by sharing NHS insights and experience.



Reliable and Consistent

We advocate for continuity of supply and ensure your specialist products receive the dedicated management they deserve. Our 17,500 sq. ft. Banbury facility is designed for precision, not just volume, supporting our partners with reliable, consistent, quality-assured supply end to end.



Niche and Specialist Range

We serve a diverse portfolio tailored for complexities of secondary care, delivering more than standard supply chain solutions.

OUR SERVICES

Wholesale Support



Storage and Warehousing

- Strategically located, adjacent to the M40 Corridor.
- Fully temperature-controlled storage at both Ambient and Cold Chain.



Logistics and Distribution

- Established supply links - Direct, optimised delivery (Same day & next working day)
- Specialised UK-wide medicines distribution



Invoicing and Stock Reports

- Stock Inventory and Reporting
- Order processing and Customer Services
- Invoicing and Debt Collection

Sales and Marketing Support



Account Management

- Bespoke Strategic Business Support
- Sales Drop-off Analysis and Follow-ups
- Sales Monitoring during Shortages
- Insight Driven Feedback



Marketing Support

- Multichannel Marketing Campaigns
- Access to sales dashboard for live sales data analysis and stock levels
- Product Feature on OPS Website and monthly OPS Catalogues.